

Bambino Squadra: Engagement & Opportunity Requirements

Bambino Squadra is Italian, just like our roots at Pelle Naturale. This phrase translates to Baby Team in English.

The Bambino Squadra is a unique and exclusive opportunity within the Pelle Naturale ecosystem, designed to offer dynamic entrepreneurial individuals the chance to become official purveyors of our luxurious skincare line, without the immediate necessity of ascending to a leadership role. As a valued retailer (Bambino) of the Pelle Naturale brand, you maintain the flexibility to focus solely on retail, remaining at this entry-level indefinitely should you choose, while still participating fully in our generous compensation framework.

Although expanding your network through team recruitment is available—and undeniably advantageous in accelerating your earning potential—it remains entirely optional for those whose primary goal is personal retail success. This allows you to direct your focus on retailing without the complexities of managing a sales team.

To officially become a Bambino and begin your journey as a Pelle Naturale retailer, the registration process requires a modest initial investment of \$39.99 (which includes shipping costs), covering the cost of both your registration and your comprehensive Business Starter Kit. This all-inclusive kit equips you with essential tools to kick-start your entrepreneurial venture, including:

- An elegant cosmetic case
- A detailed Pelle Naturale product guide
- A rejuvenating Collagen & Vitamin E sheet face mask
- An eco-friendly organic microfiber makeup remover pad
- One full-sized Pelle Naturale branded product

While the Business Starter Kit offers everything you need to begin your journey, we also recommend augmenting your toolkit with one of our advantageous starter packages, perfect for hosting home parties, salon demonstrations, and even discounted personal use. Our tiered starter packages—BASIC, SUPERIOR, and ELITE—are designed to meet various business and personal needs:

1. Basic Business Starter Kit: Featuring one of each Pelle Naturale branded product, a premium cosmetic bag, and a product guide for \$245.95.
2. Superior Business Starter Kit: Doubling the product offering of the Basic Package for a total of two of each Pelle Naturale branded product, alongside a cosmetic bag and product guide, all for \$479.95.
3. Elite Business Starter Kit: The pinnacle of preparedness, including four of each Pelle Naturale branded product, plus a cosmetic bag and product guide for \$955.95.

Upon joining, you will receive a one-time, 50% discount code, valid for four weeks, which allows you to purchase any of the aforementioned starter packages at half price—a truly exclusive offer that maximizes your potential profit margin from the outset.

Each of your products will be assigned a recommended retail price (RRP), and upon completing your first starter package purchase, you will be entitled to a 30% commission on the wholesale value of all future sales.

To maintain your active status as a Bambino Squadra retailer, you must achieve a minimum sales volume. This requirement can be met through personal sales, retail sales, or a combination of both, totaling 3 products of any value, or the sale of products equivalent to a minimum of \$100 within any given calendar month. Sales can be made via personal or external means, but for sales to count towards your quota, they must be processed through your dedicated Pelle Naturale shopping link, ensuring that both personal and external customer sales are accurately tracked and credited to you. Should you make personal purchases, your affiliate discount code may be applied to benefit from 30% off the RRP, all while contributing to your monthly sales goals.

It is critical to remain an active Bambino, as inactivity—defined as the failure to meet the sales quota of either 3 products or \$100 in total sales in a given month—will result in the automatic termination of your retail status. However, reapplication is available after a six-month hiatus, upon which you will be required to re-purchase a Business Starter Kit, followed by meeting the minimum sales requirements within your first calendar month post-rejoining to remain active.

To remain fully engaged with Pelle Naturale's robust and rewarding compensation plan, weekly commissions are calculated based on your personal and external customer sales, provided all sales have been processed through your personal shopping link. Your earned commissions—paid at a 30% rate—will be calculated and distributed every Friday, with the sales cut-off occurring at midnight (EST) the preceding Thursday. Any sales processed after this time will simply roll into the following week's commission cycle, ensuring a steady and predictable stream of income.

All-Level Recruitment Compensation

For those looking to grow their presence within Pelle Naturale and expand their entrepreneurial influence, recruiting new team members offers additional opportunities to enhance earnings, fun, and camaraderie. Although optional, recruiting can significantly augment your personal and collective sales efforts, and we reward this through various recruitment bonuses.

Recruitment compensation is structured as follows:

When you successfully recruit a new team member who chooses to invest in a Business Starter Kit priced at \$39.99, you will receive a one-time bonus of \$5, celebrating the expansion of your team.

If you elevate your recruitment efforts by bringing in 10 new members within a single calendar month, you will be rewarded with a substantial one-time bonus of \$100, acknowledging your exceptional initiative.

Should your recruit opt for the Baby Business Starter Kit, which retails for \$96.95, your bonus escalates to a delightful \$10, further incentivizing your recruiting prowess.

For those recruits selecting the Basic Business Starter Kit at \$245.95, you will be credited with a notable one-time bonus of \$20, enhancing your rewards as your team grows.

When you recruit a new member who invests in the Superior Business Starter Kit, valued at \$479.95, you will be generously rewarded with a one-time bonus of \$40, recognizing your commitment to expanding your network.

Finally, should you successfully bring on a new team member who chooses the Elite Business Starter Kit, priced at an impressive \$955.95, you will earn a remarkable one-time bonus of \$80, highlighting the significant impact of your recruiting efforts.

To qualify for these recruitment bonuses, each newly recruited team member must complete their starter kit purchase within the first 4 weeks of joining Pelle Naturale. This policy ensures that your team members are fully equipped to hit the ground running and contribute to your shared success.

Additionally, for new retailers joining the company, the timing of your registration impacts your sales quota. Should you join before the 15th of the month, the sales quota applies to that month. However, those joining on or after the 15th will not be required to meet the quota until the following calendar month, allowing ample time to integrate and strategize for maximum success.

Failure to meet sales requirements for a single month leads to termination, but as mentioned, reapplication is possible after a six-month pause. Upon rejoining, the same requirements apply to reactivate your status.

The pathway to success with Pelle Naturale is clear, dynamic, and rich with opportunity, allowing you to grow your personal brand and earning potential within a supportive, innovative community.

Sorella Squadra: Path to Enhanced Sponsorship and Elevation of Retail Opportunity

Sorella Squadra is Italian, just like our roots at Pelle Naturale. This phrase translates to Sister Team in English.

The Sorella Squadra marks a pivotal progression within the Pelle Naturale ecosystem, transitioning you from a simple retail participant to an influential sponsor and team builder. As you advance through the ranks, your involvement deepens, and your compensation structure broadens, offering substantial rewards and increased autonomy. Achieving the esteemed title of Sorella requires a precise combination of personal retail success and leadership, as you cultivate and mentor a team of active Bambino Squadra retailers under your sponsorship.

Upon reaching the prestigious level of Sorella Squadra, Pelle Naturale affiliates are expected to uphold the integrity and leadership standards of the brand. As this is considered a leadership role within the organization, affiliates who qualify and are rewarded for achieving the Sorella Squadra designation must not engage in business activities with competing companies or brands. This exclusive commitment ensures that leaders remain focused on fostering growth and success within the Pelle Naturale ecosystem. Failure to comply with this requirement may result in forfeiture of rewards and demotion.

Once you have personally sponsored a minimum of three active retailers from the Bambino Squadra tier, you will begin your ascension toward the coveted Sorella designation, and with it, a pathway toward sustainable, independent income generation. Notably, the Bambino Squadra requirements must be met both personally and through your team's cumulative efforts, with ongoing monthly sales targets and active participation by your team members being the cornerstone of your eligibility.

To maintain "active" status within the Bambino Squadra, either you or your sponsored team members must achieve personal or retail sales that encompass 3 products of any value, or an equivalent of at least \$100 in cumulative sales during each calendar month. These sales can be made either personally or through external means, but to qualify, all transactions must be processed through your personalized Pelle Naturale shopping link. For personal sales, the affiliate discount code, which affords you a 30% discount off the retail value, may be applied. Failure to meet this sales threshold for three consecutive months will lead to automatic demotion to Bambino Squadra, with all sponsored team members being reassigned to a new upline.

Once demoted, if the minimum personal or retail sales requirements are not fulfilled within the subsequent calendar month, termination of your retailer status will ensue. After a six-month hiatus, you may reapply, contingent upon repurchasing a starter kit and fulfilling the standard reactivation requirements.

Sorella Squadra Compensation and Tier Progression

There are three primary advancement levels within the Sorella Squadra, each offering significant financial and promotional rewards. Notably, these tiers must be qualified for each month and cannot be bypassed without forfeiting associated rewards. If personal or team sales supersede a particular level's requirements and progress further, no retroactive financial compensation for skipped levels will be awarded. However, the financial bonus for each level of the Sorella Squadra will be granted once, unless the retailer has previously achieved the level, been demoted, and subsequently earned the right to requalify.

Upon achieving any Sorella Squadra level, the associated one-time cash payout will be awarded in the calendar month in which it is first attained. Furthermore, in the event that multiple Sorella Squadra levels are attained simultaneously, the cash bonuses and rewards corresponding to each level will be cumulative, ensuring that all eligible bonuses are "stacked" and awarded concurrently.

Sorella Squadra Override Compensation Structure

Upon reaching the Sorella level, you become eligible for an exclusive 3% override commission on the retail sales generated by your directly sponsored Bambino Squadra retailers. This override is calculated on a weekly basis and is paid out every Friday, with sales and commission earnings based on transactions made before the Thursday midnight (EST) cut-off. Any sales made after this deadline will be rolled over into the following week's calculation period.

Advancement Levels of Sorella Squadra and Reward Structure

Sorella Level 1

Achieving Sorella Level 1 is no small feat—it's a prestigious milestone that unlocks a world of exclusive rewards! With this incredible achievement comes a tantalizing Cash Bonus of \$25, a token of recognition for your dedication and hard work. But that's not all! As a cherry on top, you'll receive the coveted Pelle Naturale Phone Cover, an exquisite accessory that blends elegance with functionality. This luxurious phone cover not only protects your device but also elevates your style, making it the perfect companion for your next adventure. Embrace this thrilling journey and let your success shine!

To ascend to the first level of Sorella, the following requirements must be met:

Personal Sales: You must achieve personal or retail sales totaling no fewer than 9 products or, alternatively, a cumulative value of \$100.

Team Sales: Your team, collectively, must attain personal or retail sales totaling at least 12 products or a cumulative value of \$200.

Team Size: A minimum of 3 sponsored Bambino Squadra members, each of whom must be active retailers (i.e., they must meet their personal sales quota of 3 products or \$100 in sales within the current month or have purchased a starter package within the first 4 weeks of joining the company).

Sorella Level 2

Reaching Sorella Level 2 is a remarkable triumph that sets you apart in the realm of achievement! This prestigious milestone rewards your unwavering commitment with a generous Cash Bonus of \$50, celebrating your exceptional efforts. But the excitement doesn't stop there! You'll also be gifted the stunning Pelle Naturale T-Shirts, a perfect blend of comfort and style that showcases your elevated status. These luxurious tees not only provide a soft embrace but also make a bold statement wherever you go. Step into this new level of achievement with pride and let your success radiate in every thread!

To progress to Sorella Level 2, you and your team must meet the following criteria:

Personal Sales: Your personal or retail sales must total no fewer than 15 products or, alternatively, a cumulative value of \$200.

Team Sales: Your team's personal or retail sales must total a minimum of 20 products or a cumulative value of \$400.

Team Size: A minimum of 5 sponsored Bambino Squadra members, each of whom must be active retailers (as defined above).

Sorella Level 3

Achieving Sorella Level 3 is a remarkable milestone that catapults you into a realm of elite recognition! As a reward for your exceptional dedication, you'll receive a fabulous Cash Bonus of \$75, a testament to your hard work and perseverance. But that's just the beginning! You'll also be presented with the exquisite Pelle Naturale watch, a stunning accessory that beautifully marries sophistication and functionality. This luxurious timepiece not only keeps you punctual but also elevates your style, making it a striking conversation starter. Embrace this extraordinary achievement and let the world see the brilliance of your success!

For those advancing to Sorella Level 3, the following requirements apply:

Personal Sales: Your personal or retail sales must total no fewer than 24 products or, alternatively, a cumulative value of \$300.

Team Sales: Your team's personal or retail sales must total at least 32 products or a cumulative value of \$600.

Team Size: A minimum of 8 sponsored Bambino Squadra members, each of whom must be active retailers (as defined above).

Simultaneous Level Achievement and Reward Stacking

In the event that an individual achieves multiple Sorella Squadra levels within a single calendar month, all corresponding bonuses and rewards for those levels will be cumulatively awarded. For example, if Sorella Levels 1, 2, and 3 are reached simultaneously, the retailer will be entitled to the full stacking of all associated cash bonuses (\$25, \$50, and \$75), resulting in a cumulative payout of \$150. Additionally, any non-monetary rewards or gifts tied to specific levels will also be awarded in full, ensuring that no earned compensation is forfeited due to accelerated advancement.

The Sorella Squadra offers a powerful and structured progression path, providing tangible financial rewards for your leadership efforts, while giving you the opportunity to build a thriving, self-sustaining business within the Pelle Naturale family. Whether you pursue this opportunity through steady personal sales or by cultivating a growing team of active retailers, the Sorella Squadra represents a direct pathway to heightened success, recognition, and financial freedom.

Famiglia Squadra: Journey to Elevated Sponsorship and Retail Success

Famiglia Squadra is Italian, just like our roots at Pelle Naturale. This phrase translates to Family Team in English.

To qualify for the esteemed compensation structure within the Famiglia tier, sales affiliates must adhere to a series of meticulously defined criteria, all of which are subject to rigorous monthly review. This comprehensive framework ensures that dedication and performance are consistently rewarded, paving the way for significant opportunities and exclusive perks.

Upon reaching the prestigious level of Famiglia Squadra, Pelle Naturale affiliates are expected to uphold the integrity and leadership standards of the brand. As this is considered a leadership role within the organization, affiliates who qualify and are rewarded for achieving the Famiglia Squadra designation must not engage in business activities with competing companies or brands. This exclusive commitment ensures that leaders remain focused on fostering growth and success within the Pelle Naturale ecosystem. Failure to comply with this requirement may result in forfeiture of rewards and demotion.

Personal Sales Quota: Every individual participant is mandated to achieve either personal or retail sales amounting to a minimum threshold of 45 individual products within a single month, or alternatively, attain a gross sales volume no lower than \$500. This foundational step is crucial for establishing a robust sales presence.

Team Sales Quota: Beyond individual efforts, the participant's team must collectively reach a minimum volume of sales through personal or retail channels, necessitating the sale of 60 products or, if that total is not met, an aggregate sales value exceeding \$1000 within the same monthly period. This collaborative achievement fosters a spirit of teamwork and shared success.

Minimum Team Composition:

Sorella Requirement: The participant's team must comprise no fewer than 5 active Sorella retailers, each required to meet a predetermined quota, achieving at least Sorella Level, a designation that is subject to monthly recalibration.

Bambino Requirement: Similarly, the participant must manage a cohort of 5 active Bambino retailers, each qualifying as active by either meeting a personal or retail sales threshold of 3 products or reaching cumulative sales of at least \$100 in the current month. Alternatively, a Bambino may qualify by purchasing a joining package or starter kit within their initial 4-week period of participation.

Famiglia One-Time Compensation: Upon initial qualification for the Famiglia status, participants are entitled to a one-time compensation of \$150. Ongoing eligibility includes an additional 3% commission on the retail sales of personally-sponsored retailers, while for non-sponsored team members, the compensation rate stands at 1.8% of retail sales. Should a team member ascend to Famiglia rank themselves, a reduced 0.6% commission on that individual's Group Volume will apply, maintaining eligibility as long as Famiglia qualification is held. Notably, the 0.6% compensation is exclusive to first-level graduates, with no extension of compensation for second-level graduates who also ascend to Famiglia status.

An active leg refers to a team or downline that consistently meets the minimum required performance or sales criteria set by the company. An active leg consists of a minimum Sorella Level 1 sales affiliate who has a team that:

1. Consistently achieve personal sales quotas.
2. Meet team sales goals within their individual downline.
3. Stay active in the business by maintaining their participation status.

Advancement Levels of Sorella Squadra and Reward Structure

Famiglia Level 1:

Achieving Famiglia Level 1 is a thrilling milestone that opens the gateway to exclusive rewards and recognition! As you bask in the glory of this accomplishment, you'll be rewarded with a Cash Bonus of \$100, a well-deserved acknowledgment of your dedication and hard work. But the excitement doesn't stop there! You'll also receive the prestigious Pelle Naturale Business Starter Kit, valued at an impressive \$245.95, which equips you with everything you need to elevate your entrepreneurial journey. This meticulously curated kit not only empowers you to launch your business with confidence but also positions you at the forefront of the Pelle Naturale community. Embrace this exhilarating opportunity and watch your success unfold!

To ascend to the first level of Famiglia, the following requirements must be met:

Personal Sales: You must achieve personal or retail sales totaling no fewer than 45 products or, alternatively, a cumulative value of \$500.

Team Sales: Your team, collectively, must attain personal or retail sales totaling at least 60 products or a cumulative value of \$1000.

Team Size: A minimum of 5 sponsored Bambino Squadra members and 5 sponsored Sorella Squadra, each of whom must be active retailers (i.e., they must meet their personal sales quota of 3 products or \$100 in sales within the current month or have purchased a starter package within the first 4 weeks of joining the company).

Team Structure: Affiliates establish a minimum of two active legs. By nurturing these active legs, you not only ensure a diversified base of operations but also create an environment ripe for shared success and collective growth. This strategic structure empowers you to leverage the strengths of your team while maximizing your potential for achieving remarkable milestones in your journey with Pelle Naturale.

Famiglia Level 2:

Reaching the esteemed Famiglia Level 2 is a remarkable achievement that propels you further into the realm of success and recognition! This milestone is celebrated with a generous Cash Bonus of \$150, a well-deserved reward for your unwavering commitment and exceptional performance. But that's not all—the excitement crescendos as you receive the exclusive Pelle Naturale Superior Business Starter Kit, valued at an impressive \$479.95. This meticulously crafted kit is your key to unlocking unparalleled opportunities, equipping you with advanced tools and resources designed to elevate your entrepreneurial journey. With this sophisticated arsenal at your disposal, you'll be empowered to make a lasting impact in the Pelle Naturale community, transforming your ambitions into extraordinary accomplishments. Embrace this thrilling moment and let your path to greatness unfold!

To ascend to the second level of Famiglia, the following requirements must be met:

Personal Sales: You must achieve personal or retail sales totaling no fewer than 55 products or, alternatively, a cumulative value of \$600.

Team Sales: Your team, collectively, must attain personal or retail sales totaling at least 110 products or a cumulative value of \$1200.

Team Size: A minimum of 5 sponsored Bambino Squadra members and 5 sponsored Sorella Squadra, each of whom must be active retailers (i.e., they must meet their personal sales quota of 3 products or \$100 in sales within the current month or have purchased a starter package within the first 4 weeks of joining the company).

Team Structure: Affiliates establish a minimum of three active legs. By nurturing these active legs, you not only ensure a diversified base of operations but also create an environment ripe for shared success and collective growth. This strategic structure empowers you to leverage the strengths of your team while maximizing your potential for achieving remarkable milestones in your journey with Pelle Naturale.

Famiglia Level 3:

Achieving the prestigious Famiglia Level 3 is a monumental triumph that catapults you into the upper echelons of success and distinction! This extraordinary milestone comes with an impressive Cash Bonus of \$200, a testament to your relentless dedication and outstanding contributions. The excitement reaches new heights as you're rewarded with the exclusive Pelle Naturale Elite Starter Kit, a remarkable package valued at an astonishing \$995.95. This exceptional kit is meticulously designed to equip you with elite tools and resources that will supercharge your entrepreneurial journey, setting you apart in the competitive landscape. With this unparalleled arsenal at your fingertips, you'll be poised to make waves in the Pelle Naturale community, transforming your aspirations into remarkable achievements. Embrace this thrilling advancement and watch your potential soar!

To ascend to the third level of Famiglia, the following requirements must be met:

Personal Sales: You must achieve personal or retail sales totaling no fewer than 65 products or, alternatively, a cumulative value of \$700.

Team Sales: Your team, collectively, must attain personal or retail sales totaling at least 150 products or a cumulative value of \$1400.

Team Size: A minimum of 5 sponsored Bambino Squadra members and 5 sponsored Sorella Squadra, each of whom must be active retailers (i.e., they must meet their personal sales quota of 3 products or \$100 in sales within the current month or have purchased a starter package within the first 4 weeks of joining the company).

Team Structure: Affiliates establish a minimum of five active legs. By nurturing these active legs, you not only ensure a diversified base of operations but also create an environment ripe for shared success and collective growth. This strategic structure empowers you to leverage the strengths of your team while maximizing your potential for achieving remarkable milestones in your journey with Pelle Naturale.

Famiglia Level 4:

Reaching the illustrious Famiglia Level 4 is a truly exceptional accomplishment that signifies your unwavering commitment and outstanding leadership within the Pelle Naturale community! This prestigious milestone is celebrated with a substantial Cash Bonus of \$250, acknowledging your dedication and hard work. But the excitement doesn't stop there—by maintaining this elite status for three consecutive months, you'll unlock the incredible opportunity to embark on a fully paid Caribbean cruise, a luxurious reward that promises adventure and relaxation! Each month you sustain your Famiglia Level 4 role not only continues to earn you that generous \$250 bonus but also entitles you to commissions that enhance your financial success. With this unparalleled combination of rewards, you're not just elevating your business; you're charting a course for a remarkable journey filled with both professional growth and unforgettable experiences. Embrace this thrilling chapter and let your achievements shine!

To ascend to the fourth level of Famiglia, the following requirements must be met:

Personal Sales: You must achieve personal or retail sales totaling no fewer than 75 products or, alternatively, a cumulative value of \$800.

Team Sales: Your team, collectively, must attain personal or retail sales totaling at least 210 products or a cumulative value of \$1600.

Team Size: A minimum of 5 sponsored Bambino Squadra members and 5 sponsored Sorella Squadra, each of whom must be active retailers (i.e., they must meet their personal sales quota of 3 products or \$100 in sales within the current month or have purchased a starter package within the first 4 weeks of joining the company).

Team Structure: Affiliates establish a minimum of seven active legs. By nurturing these active legs, you not only ensure a diversified base of operations but also create an environment ripe for shared success and collective growth. This strategic structure empowers you to leverage the strengths of your team while maximizing your potential for achieving remarkable milestones in your journey with Pelle Naturale.

Famiglia 4 Achievement: Upon maintaining Famiglia 4 qualifications for a continuous duration of 3 calendar months, participants will receive a one-time bonus of \$1,000, marking the pinnacle of achievement within the Pelle Naturale independent distributor framework, as no tier currently extends beyond Famiglia 4.

All retail sales, team structures, and compensation percentages are subject to ongoing qualification review, with adherence to these criteria essential for maintaining eligibility for the outlined compensatory benefits.

Stacked Bonus Compensation

In addition to the previously outlined compensation structure, all cash bonuses earned through the Famiglia tiers will be stacked, allowing qualifying participants to receive the cumulative total of bonuses for every level attained. For instance, if a participant reaches Famiglia 3 within a given month, they will enjoy not only the \$200 Famiglia 3 Bonus but also the \$150 Famiglia 2 Bonus and the \$100 Famiglia 1 Bonus, resulting in a total combined payout of \$450 for that month. This principle applies across all subsequent Famiglia levels, where each bonus builds upon the previous tiers.

Exclusive Rewards: Caribbean Cruise and Florida Trip

Caribbean Cruise Bonus (April 2025): An exclusive opportunity awaits those who aspire to elevate their journey even further. To qualify for the luxurious Caribbean Cruise scheduled for April 2025, participants must achieve and sustain Famiglia 4 or higher for six consecutive months between December 2024 and March 2025. Requirements include maintaining personal or retail sales of a minimum of 75 products or \$800 each month, alongside team sales of at least 210 products or a minimum of \$1600 in retail value monthly. Additionally, the team must consist of 5 active Bambinos and 5 active Sorellas, ensuring all are classified as active retailers. Fulfilling these conditions guarantees participants and a guest of their choice an unforgettable fully paid Caribbean Cruise.

All expenses paid Florida Trip to Annual Company Event (June 2025): In celebration of your remarkable success, Pelle Naturale is excited to offer an all-expenses-paid trip to Florida for the annual company event in June 2025. To earn this prestigious trip, participants must achieve and maintain Famiglia 2 or higher for a minimum of three consecutive months between January 2025 and May 2025. Participants need to secure personal or retail sales of 55 products or \$600 per month during this period, alongside team sales of 110 products or a minimum of \$1200 each month. The trip includes accommodations, meals, event passes, and access to exclusive training sessions and networking opportunities at the annual conference, all designed to recognize top-performing distributors and celebrate collective achievements.

In the event that an affiliate fails to meet the minimum activity requirements as defined by the company—such as personal sales quotas, team building responsibilities, or regular product purchases—within a given qualifying period, said affiliate may forfeit their active sales affiliate status. This demotion may result in a temporary suspension of commissions, bonuses, and the potential loss of any accrued rank within the compensation structure. Furthermore, any actions deemed detrimental to the company's business or culture, including but not limited to aggressive, hostile, or inappropriate behavior towards other team members, management, or the company's owners, will be subject to disciplinary action, which may range from temporary suspension to permanent termination from the business. Affiliates found to be associated with, promoting, or engaging in business activities related to a competing brand, either directly or indirectly, are in violation of their exclusive agreement with the company and may be immediately disqualified from receiving compensation or retaining leadership roles within the organization. Additionally, any affiliates found soliciting customers or recruits from other team members, or attempting to poach individuals from within the organization for personal gain, will be subject to immediate investigation, which could lead to termination of their affiliate agreement. Publicly disparaging the company, its products, or leadership—including making negative statements in private or public forums, or engaging in behavior that undermines the reputation of the brand—will similarly be grounds for loss of compensation eligibility, demotion, and possible termination. It is imperative that affiliates maintain the highest standards of professionalism, respect, and loyalty to the company to ensure long-term success and continued eligibility for compensation and leadership positions.